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Vology, Inc. Continues to be Acquisitive in Managed Services
Buys Tampa-based Offsite Technology Solutions

OLDSMAR, Fla. – (March 3, 2015) – Vology, Inc., a \$180 million North American provider of network management solutions scaling virtualization, storage and networking and related full-service outsourced management, has acquired Offsite Technology Solutions of Tampa, Fla., a provider of similar technical IT services to key business accounts in west central Florida.

“We are extremely pleased that the Offsite team is joining Vology to continue to grow our collective managed service business in and around the Tampa Bay region,” says Vology Chief Executive Officer, Barry Shevlin. “The acquisition represents important complements to our engineering capabilities, and continues to separate us from the competition in the region. We are confident that we have become the leading managed service provider in the Tampa Bay region, whether measured by revenue, customer count or devices under management.”

Offsite is a leading regional managed service provider (MSP), exclusively serving west central Florida businesses in need of an outsourced solution provider partner to manage full-scale hardware, data and application network elements. Offsite’s business model meets the needs of a rapidly growing segment of SMBs looking to outsource up to 100 percent of IT network management, enabling customers to strategically focus on core business initiatives rather than network maintenance and management.

“We are honored that Vology recognizes our commitment to best-in-class IT management practices. Vology has built a solid integrated-reseller business underpinned by a great company culture, which I believe opens up opportunities for the Offsite team that we could not generate alone based on our size,” says Ron Zielin, Offsite’s president and principal owner. ”In order for our business at Offsite Technology Solutions to continue to evolve, Vology offered significant resources that would have taken us years to build on our own, so the partnership made sense for both of us. We are looking forward to working together and pleased at the prospect of rapidly expanding our managed IT services business model to more customers in multiple states where Vology already has a presence.“

About Offsite

Offsite Technology Solutions is a Top 25 Tampa-based managed service provider, serving more than 200 targeted customers in the west central Florida region. Beginning in 2011 from its roots of a small core of quality and business-minded professionals and engineers, Offsite has more than tripled in size while adhering to its founding principles of teamwork-minded accountability for delivering results.

About Vology

Ranked in the Inc. 500/5000 list of fastest growing companies in the U.S. for nine consecutive years and #139 on the Channel Company’s CRN Solution Provider 500 list, Vology is a leading technology solutions provider that serves thousands of North American customers with a unique mix of new authorized and certified pre-owned technology hardware, professional and managed services, asset disposition and asset lifecycle management to help customers maximize budgets. Vology’s services offerings focus on virtualization, storage networking solutions through quality processes and technology expertise. Vology is headquartered in the Tampa Bay area with offices in Syracuse, Denver, Sacramento, Austin, Oklahoma City and Irvine.

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